

Message Text

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PAGE 01 STATE 310320
ORIGIN EB-07

INFO OCT-01 EUR-12 NEA-10 ISO-00 FAA-00 COME-00 DOTE-00
/030 R

DRAFTED BY EB/OA/AVP:JGORDON:JO
APPROVED BY EB/OA/AVP:AJWHITE
FAA/AIA - DMOORE
FAA/AIA - CSPICKENS
COMMERCE - PZANTOL (INFO)
NEA/ARN - WNHOWELL
-----240704Z 113633 /12

R 232122Z DEC 76
FM SECSTATE WASHDC
TO AMEMBASSY BEIRUT
INFO FAA BRUSSELS
AMEMBASSY ROME
AMEMBASSY PARIS

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E.O. 11652: N/A

TAGS: EAIR, LE

SUBJECT: BEIRUT INTERNATIONAL AIRPORT

REF : BEIRUT 8828 PARIS 37160

1. REGARDING REFTEL QUERY ON FAA TECHNICAL ASSISTANCE:
FAA IS ENCOUNTERING CONSIDERABLE DIFFICULTY IN IDENTIFYING
QUALIFIED ENGINEER TO PERFORM TECHNICAL EVALUATION
WITHIN THE TIMEFRAME REQUESTED. SPECIALISTS IN THIS
FIELD ARE HEAVILY INVOLVED IN THE MICROWAVE LANDING
SYSTEM PROGRAM WHICH WILL BE REACHING A PEAK COINCIDENT
WITH THE DGCA REQUIREMENT. IN THE INTERIM, FAA WILL
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CONTINUE TO SEEK QUALIFIED INDIVIDUAL.

AS AN ALTERNATIVE, FAA SUGGESTS EMBASSY SEEK REACTION
TO DGCA SENDING A REP FROM BEIRUT TO FAA/WASH WITH
PROPOSALS FOR EVALUATION. THE ADVANTAGE WOULD BE THE
AVAILABILITY OF A WIDER SPECTRUM OF EXPERTISE THAT

WOULD BE AVAILABLE FOR SHORTER PERIODS OF TIME. COSTS WOULD CONSIST OF SALARY COMPENSATION TO FAA FOR ACTUAL TIME CONSUMED IN EVALUATION. WITHOUT KNOWING NUMBER OF PROPOSALS SUBMITTED, IT IS NOT POSSIBLE TO ESTIMATE TIME INVOLVED.

2. PROPRIETARY INFORMATION--SOUTHERN AVIONICS CO.

SOUTHERN AVIONICS (P.O. BOX 5345, BEAUMONT, TX. 77702, TELEX 779450) ASKS THAT EMBASSY PASS FOLLOWING MESSAGE TO BEYDOUN. SOUTHERN IS MAILING LITERATURE WITH PRICES AND SPECIFICATIONS TO BEIRUT VIA DEPT FOR BEYDOUN.

QUOTE: SOUTHERN AVIONICS MANUFACTURES AND SELLS A LOW-FREQUENCY RADIO BEACON WITH CARRIER POWER OUTPUT OF 100 WATTS, TO BE USED EITHER ALONE OR IN CONJUNCTION WITH ILS. SOUTHERN AVIONICS UNDERSTANDS DELIVERY IS PRIME CONSIDERATION, CAN DELIVER WITHIN 30 DAYS OF RECEIPT OF ORDER WITH FREQUENCY ASSIGNMENT, THREE-LETTER IDENTIFIER CODE, AND COMPLETED TRANSACTION STATEMENT. PRICE FOR SINGLE RADIO BEACON, SPARE PARTS, AND ANTENNA COUPLER IS 3,980 DOLLARS U.S. DUAL SYSTEM WOULD COST 7,695 DOLLARS U.S. BOTH PRICES ARE FOB BEAUMONT, TEXAS. BOTH SYSTEMS INCLUDE ANTENNA COUPLER BUT NO ANTENNA SYSTEM. SIGNED JOHN B. GOODHUE, PRESIDENT, SOUTHERN AVIONICS COMPANY. UNQUOTE.
KISSINGER

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Message Attributes

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